

## INDOOR SALES EXECUTIVES – 6POSTS

### Job Summary

On behalf of our esteemed client, we are looking for well experienced, qualified and skilled Sales Executives responsible to recommend, describe and demonstrate products to customers. Customers rely on Sales Executive to assist them in selecting appropriate products.

### Job Responsibilities

- Greeting customers who enter the showroom
- Convincing customers to buy the products
- Keeping good relationship with customers
- Making follow-up with customers
- Assisting customers to find the products they are looking for
- Answering queries from customers
- Reporting discrepancies and problems to the Supervisor
- Giving advice and guidance on product selection to customers
- Responsible dealing with customer complaints
- Working within established guidelines, particularly with brands
- Recommending, describing and demonstrating products to customers
- Keeping up to date with special promotions and putting up displays
- Helping customers buy the appropriate products that they need

### Requirements

- Diploma/Degree in Business/Marketing or any related field
- 1+ year's sales experience, and furniture sales experience will be an added advantage
- Having a friendly and engaging personality
- Should have a confident manner
- Must be helpful and polite
- Should have a comprehensive understanding of your area of sales
- Able to work as part of a sales team
- Should be of a smart appearance and articulate

Website: [www.kprecruiters.co.tz](http://www.kprecruiters.co.tz)

### Mode of Applications

All applications should be sent to [careers3@kprecruiters.co.tz](mailto:careers3@kprecruiters.co.tz) before 30<sup>th</sup> June, 2018. Please note, that only shortlisted candidates will be contacted for interview.

**NB:** Please attach your CV only without any supporting documents